



Why partner with Togglr?

An overview of the benefits of becoming a Togglr Partner

Becoming a Togglr Partner means more than gaining access to our portfolio of solutions. It means getting the necessary support to enable your success. It means engaging with more customers through our powerful marketing engine. And it means growing new, profitable lines of business through complementary offerings and services.

Whether it's consulting, resale, managed services or cloud services, the Togglr Partner Program makes it easy for Partners to engage with and receive benefits from Togglr through the business model that is most applicable to them. As Partners further invest in their relationship with Togglr and achieve revenue and specialization targets, they can receive additional benefits.

Togglr Partner Program highlights:

- **Support** - Specialized product training and dedicated support
- **Competitive advantage** - Full stack of data protection solutions at your fingertips
- **Profitability** - Competitive margins for both new and renewal business through deal registrations, sales incentives and SPIFs
- **Engagement** - Blogs, product roadmaps, webinars, account mapping and marketing collateral
- **Marketing** - Initiative-based MDF program for demand generation marketing activities

Comprehensive data protection for business

The Togglr Hybrid Cloud Platform for business allows your customers to choose one vendor for all their data protection needs. From endpoint protection to workload migrations and disaster recovery, the Togglr portfolio is designed to simplify data protection strategies. And Togglr Partners have access to Togglr's award-winning technical support every step of the way.

Key benefits of the Togglr Partner Program*

Competitive margins on new and renewal deals



On-site and live training



Dedicated CAM



Tech resources



Growth incentive rebates



Incentives



MDF program



Sales incentive programs



* Some benefits are only available when you attain a higher Partner level within the program.

For answers to questions about becoming a Togglr Partner, contact us at www.togglr.com.